

**DEGREE OF MASTER OF ARTS IN BUSINESS MANAGEMENT (QATAR) (011N1070)
DESIGNATED DEGREE OF MASTER OF ARTS IN BUSINESS MANAGEMENT (QATAR)
(011N1089)**

Students must also comply with the University General Regulations and the Supplementary Regulations for the Degree of Master of Arts

All the courses listed below are prescribed for this degree

| PROGRAMME YEAR 1 – 120 Credit Points | | | | | |
|--------------------------------------|---|---------------|---------------------|---|---------------|
| First Half Session | | | Second Half Session | | |
| Course Code | Course Title | Credit Points | Course Code | Course Title | Credit Points |
| QB 1001 | Academic Practice for Study | 15 | QB 1501 | Introduction to Accounting | 15 |
| QB 1002 | English for Academic Purposes | 15 | QB 1502 | Introduction to Economics | 15 |
| QB 1003 | Culture, Society and Business in the 21st Century | 15 | QB 1503 | Introduction to Finance | 15 |
| QB 1004 | Data, Information and Knowledge for Business | 15 | QB 1504 | Introduction to the Management of Organisations | 15 |

| PROGRAMME YEAR 2 – 135 Credit Points | | | | | |
|--------------------------------------|---|---------------|--------------------------|--|---------------|
| First Half-Session | | | Second Half-Session | | |
| Course Code | Course Title | Credit Points | Course Code | Course Title | Credit Points |
| QB 2003 | Personal Investment | 15 | QB 2501 | Financial Markets and Regulation | 15 |
| QB 2004 | Finance 2: Business Finance | 15 | | | |
| QB 2005 | Managing Customers and Markets | 30 | QB 2504 | Understanding Statistics | 15 |
| | | | QB 2505 | Operations Management | 15 |
| <i>Either</i> QB 2002 | Management Accounting 2 | 15 | <i>Either</i> QB 2502 | Financial Accounting 2 | 15 |
| <i>Or</i> QB 2006 | Introduction to Human Resource Management | 15 | <i>Or</i> QB 2506 | Introduction to International Business | 15 |

| PROGRAMME YEAR 3 – 120 Credit Points | | | | | |
|--------------------------------------|---|---------------|---------------------|-------------------------------|---------------|
| First Half-Session | | | Second Half-Session | | |
| Course Code | Course Title | Credit Points | Course Code | Course Title | Credit Points |
| QB 3004 | Business Ethics and Corporate Social Responsibility | 30 | QB 3503 | Understanding the Consumer | 30 |
| QB 3005 | New Venture Development | 30 | QB 3504 | Research Methods for Business | 30 |

| PROGRAMME YEAR 4 – 120 Credit Points | | | | | |
|--------------------------------------|---|---------------|---------------------|------------------------------------|---------------|
| First Half-Session | | | Second Half-Session | | |
| Course Code | Course Title | Credit Points | Course Code | Course Title | Credit Points |
| QB 4004 | Managing Consultancy and Change | 30 | QB 4503 | Dissertation in Management Studies | 30 |
| QB 4005 | Understanding and Managing Behaviour in Organisations | 30 | QB 4505 | Business Strategy | 30 |

| Notes | |
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| 1. | Designated Degree A minimum of 360 credit points including at least 90 credit points of Level 3 courses in Business Management and the prescribed courses listed for programme years 1, 2 and 3. |