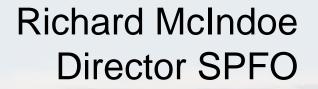
FOR YOUR FUTURE



2016/17 Overview

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PENSIONS BUZZ

Weekly tracker



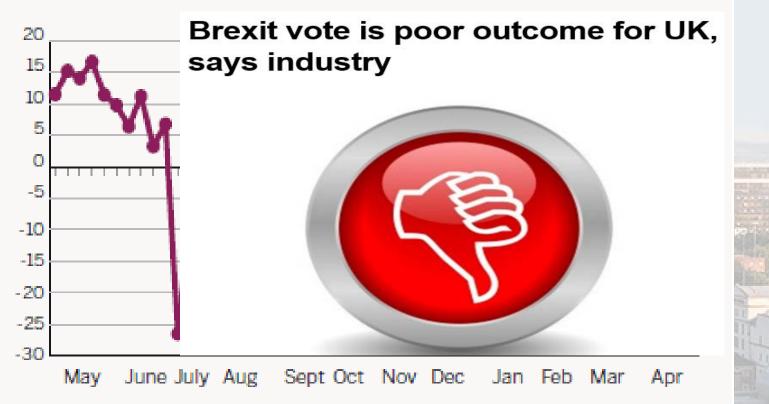
PENSIONS BUZZ

Weekly tracker



PENSIONS BUZZ

Weekly tracker



2016/17 Overview

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Agenda

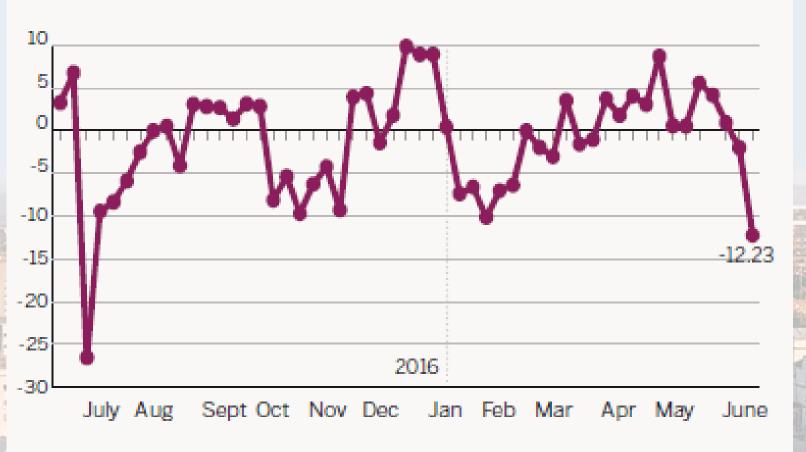
Session 1 – 2016/17 Review

- Investment
- Administration
- Finance

Session 2

- Governance
- Actuarial Update
- Economic Perspective

PENSIONS BUZZ



Awards

PROFESSIONAL PENSIONS PENSION SCHEME OF THE YEAR AWARDS 2016

Public Sector Scheme of the Year

Winner: Strathclyde Pension Fund

Highly Commended: Norfolk Pension Fund

Finalists:

Lancashire County Pension Fund Lothian Pension Fund Norfolk Pension Fund North East Scotland Pension Fund Strathclyde Pension Fund Surrey Pension Fund West Yorkshire Pension Fund

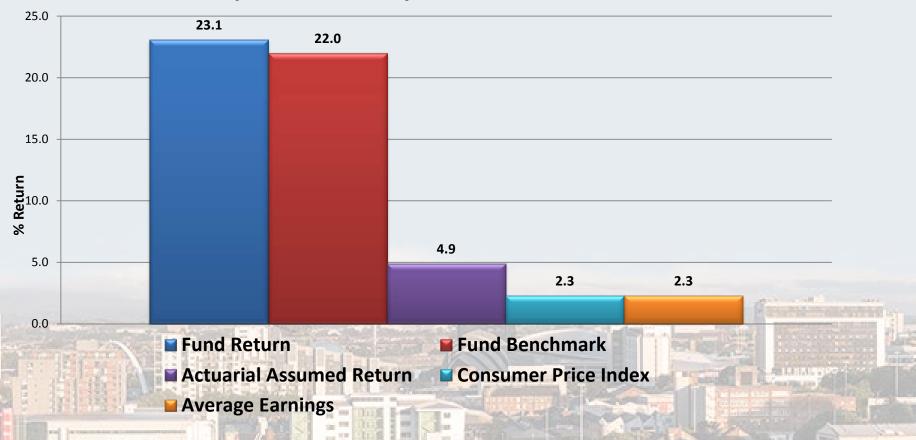
Investments

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Jacqueline Gillies Chief Investment Officer

Investment Performance

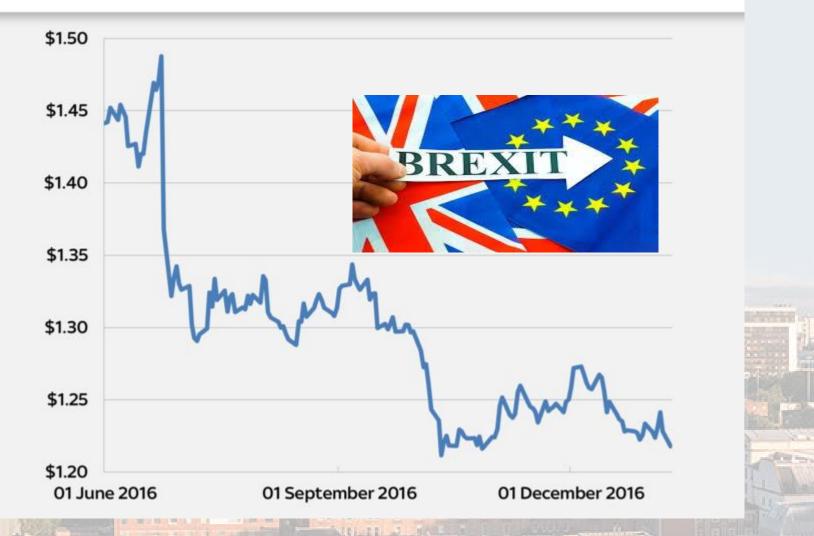
Fund performance for year ended 31 March 2017

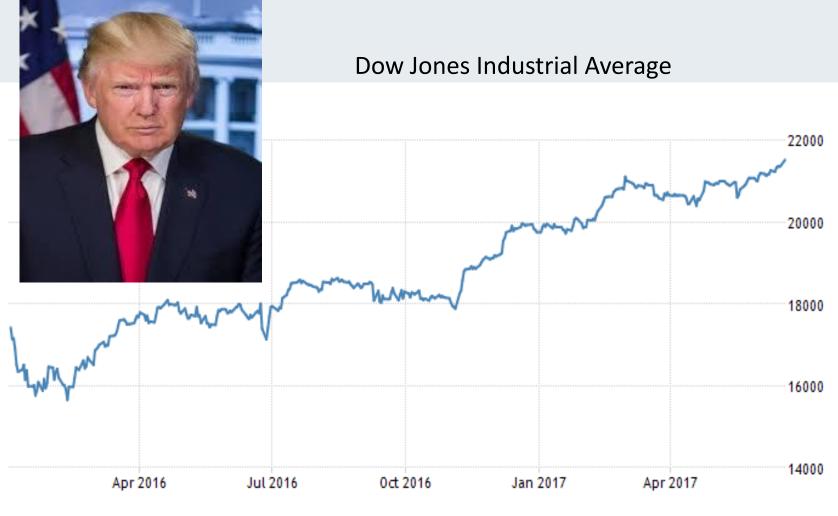


Local authority universe ranking 16/17: 14th percentile

Pound vs US Dollar since June

SOURCE: REUTERS





SOURCE: TRADINGECONOMICS.COM | DOW JONES

Investment Strategy

• The Fund has adopted a risk-return asset framework as the basis for modelling and agreeing investment strategy



Investment Strategy and Structure

The current objectives of the investment strategy are to achieve:

- a greater than 2/3 probability of being 100% funded by 2026; and
- a less than 10% probability of falling below 70% funded over the next three years.

Asset	Current	Alt 1	Alt 2	Alt 3	Alt 4
	%	%	%	%	%
Equity	72.5	62.5	52.5	42.5	32.5
Hedging/Insurance	4.5	1.5	1.5	1.5	1.5
Credit	3.0	6.0	6.0	6.0	6.0
S/T Enhanced Yield	7.5	15.0	20.0	25.0	30.0
L/T Enhanced Yield	12.5	15.0	20.0	25.0	30.0
Return (% p.a.)	6.1	6.0	5.9	5.8	5.5
Volatility (% p.a.)	13	12	11	10	9

Investment Strategy and Structure



- Sold £2.7 billion of Equity across 4 portfolios; £100 million from Hedging /Insurance (UK Gilts)
- Re-invested £1.2 billion into Equity
 - Invested £1 billion into debt mandates to increase exposure to Short term enhanced yield
- Investment c£400 million into a US Credit mandate with Legal and General
 - Remainder held in cash to fund ongoing commitments to Short Term Enhanced Yield

Current allocations

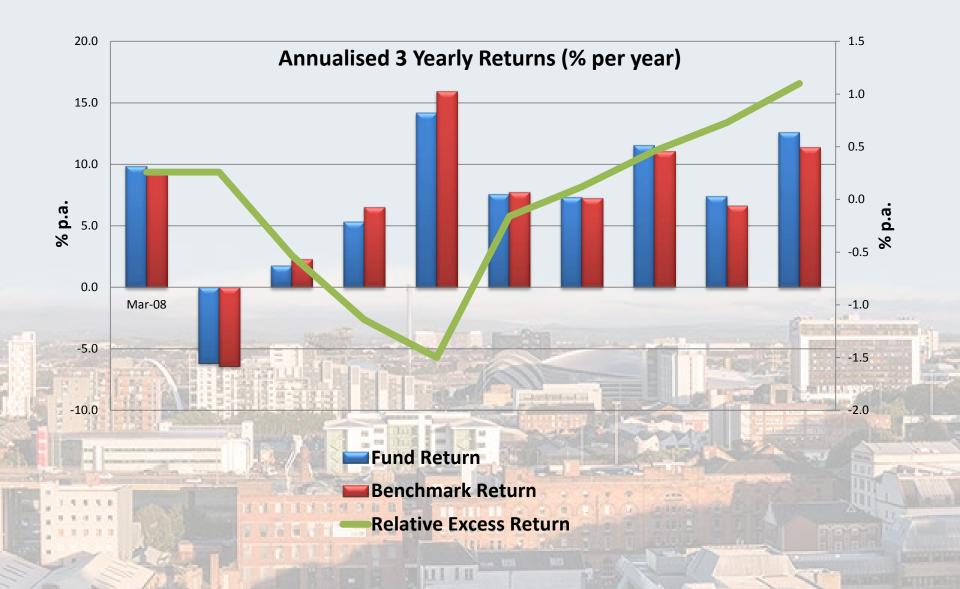
Asset	31 st March 2017	31 st March 2016	Target allocation
	%	%	%
Equity	68.6	72.9	62.5
Hedging/Insurance	1.4	2.0	1.5
Credit	5.4	3.6	6.0
S/T Enhanced Yield	8.3	6.6	15.0
L/T Enhanced Yield	12.4	13.5	15.0
Cash	3.9	1.4	-
Total	100.0	100.0	100.0
		111 - atta	H

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Investment Performance: Manager Summary

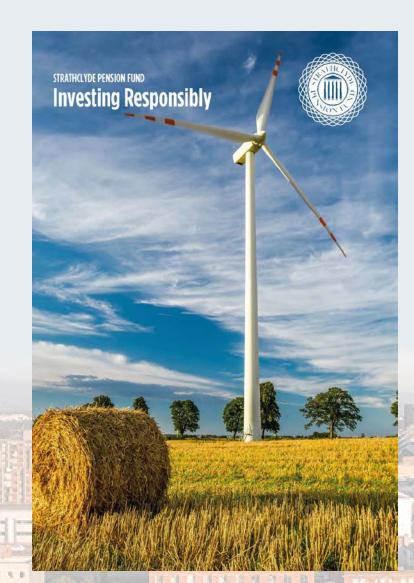
Manager	Annual Return (%)	Benchmark Return (%)	Relative Return (%)
Legal & General	26.9	26.4	0.4
Baillie Gifford	32.7	30.7	1.5
Lazard	29.0	32.2	-2.4
Veritas	26.3	32.2	-4.5
Oldfield	48.2	31.9	12.4
Henderson	9.0	21.7	-10.4
JP Morgan	34.6	35.5	-0.7
Genesis	31.9	36.5	-3.4
Pantheon	21.5	22.0	-0.4
Partners Group (Private Equity)	21.2	22.0	-0.7
Direct Investment Portfolio	7.7	0.7	7.0
ΡΙΜϹΟ	0.5	3.4	-2.8
DTZ	5.4	3.5	1.8
Partners Group (Real Estate)	21.2	2.4	18.3
Legal & General (EM Future)	27.0	n/a	n/a
TOTAL FUND	23.1	22.0	1.1

Investment Performance



Investment Performance





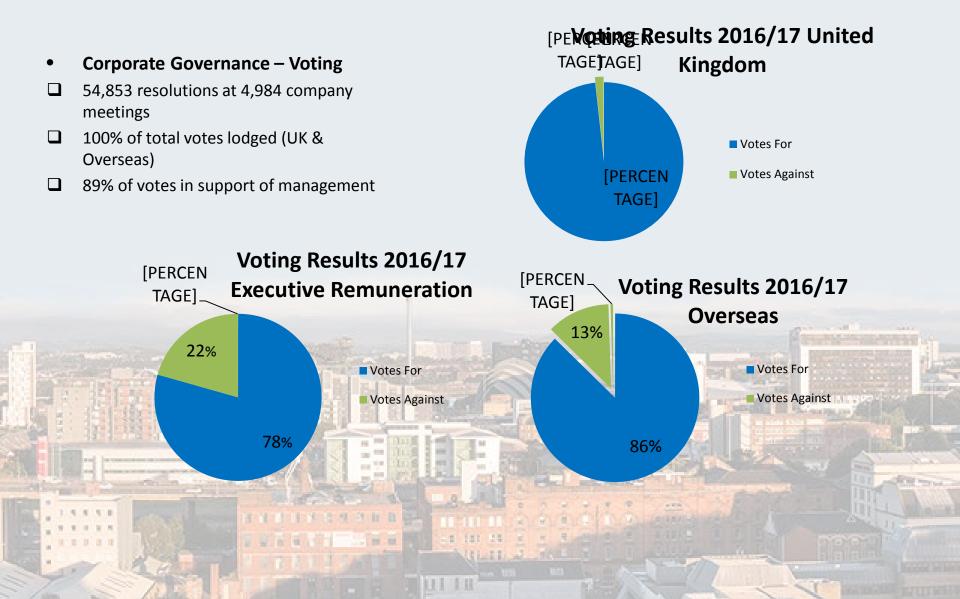
Guiding Principles

ESG Integration

- As institutional investors, we have a duty to act in the best long-term interests of our beneficiaries. In this fiduciary role, we believe that environmental, social, and corporate governance (ESG) issues can affect the performance of investment portfolios.

Active Ownership

- The Fund prefers to adopt a policy of risk monitoring and engagement in order to positively influence company behaviour and enhance shareholder value, influence that would be lost through a divestment approach.



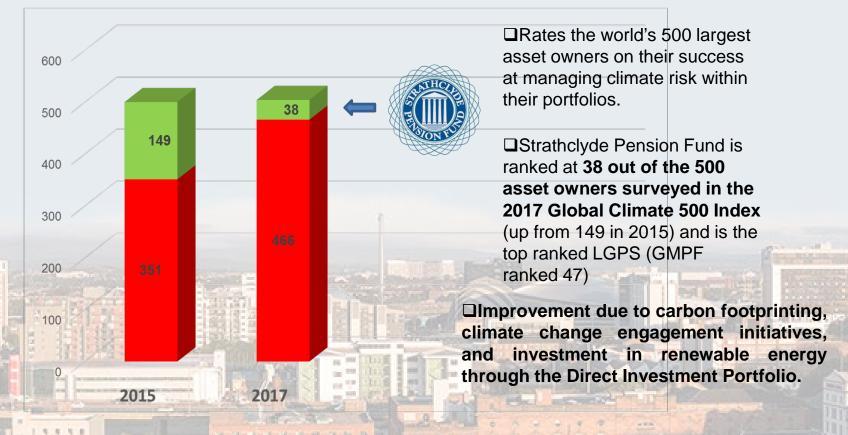
2016/17 ESG - Engagement topics

- □ Slave labour
- Protection of endangered species
- Human rights
- □ Factory farming emissions
- □ Inhumane weapons
- Fossil fuel to renewables
- Tax transparency
- Oil and gas exploration in the Arctic
- Corporate corruption
- U Worker safety in Bangladesh garment industry
- Vehicle Emissions

- Executive remuneration
- Labour rights
- UK Corporate Governance Code
- □ Mine safety
- Climate change
- Child Labour in the cocoa industry
- □ The Living Wage
- Water rights
- Farm animal welfare
- Deforestation
- Indigenous people's rights

The Asset Owners Disclosure Project (AODP)

Global Climate 500 Index





- Trucost carbon audit of equity portfolios identifies the main sources of carbon and provides a basis for targeted climate change engagement.
- Key Findings-
- □ Carbon footprint of the Fund's equity portfolio was 7% lower than the carbon footprint of the MSCI All Country World Index.
- Ten companies contributed nearly half of the carbon footprint and 22.3% of the carbon footprint comes from two companies in the Utilities sector.
- No evidence that oil and gas stocks are a major factor in the Fund's carbon footprint.
- Construction & Materials the worst performing equity sector = 6.9% more carbon intensive than the benchmark. Cement companies are the most carbon intensive holdings in the portfolio.





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Responsible Investment

Key Engagement Initiatives



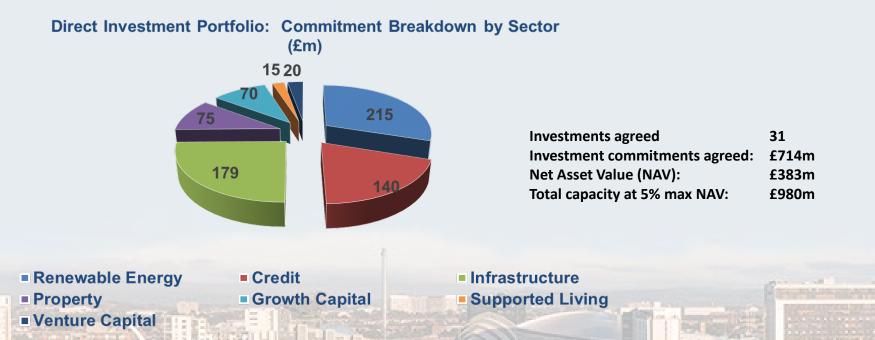
RE100 - Collaborative initiative of 32 investors covering \$1 trillion in assets supporting companies that make a public pledge to switch to 100% renewable electricity for their international operations. At the close of 2016 there were 96 corporate members of RE100 including 42 companies with goals to achieve 100% renewable electricity by 2024.



Farm Animal Investment Risk and Return (FAIRR) - Collaborative initiative of 60 investors with \$1.9 trillion in assets encouraging analysis and engagement around the long-term risks that factory farming poses to portfolios. Livestock farming produces more global greenhouse gases than the transport sector.



Carbon Disclosure Project Carbon Action - Collaborative initiative to accelerate company action on carbon reduction and energy efficiency activities. In 2016, 329 investors with US\$25 trillion in assets under management asked 1,300 companies across 17 high emitting industries to take specific actions in response to climate change:



DIP investments are typically illiquid, self-liquidating, and opportunistic. Focussed on investment in Scotland and the rest of the UK, strong fundamentals are usually enhanced by a positive local, economic or ESG (Environmental, Social, Governance) impact which adds value to the investment rationale. Renewable Energy, Infrastructure and Credit comprise the three largest sector exposures.

Renewable Energy - Green Investment Bank's Offshore Wind Fund

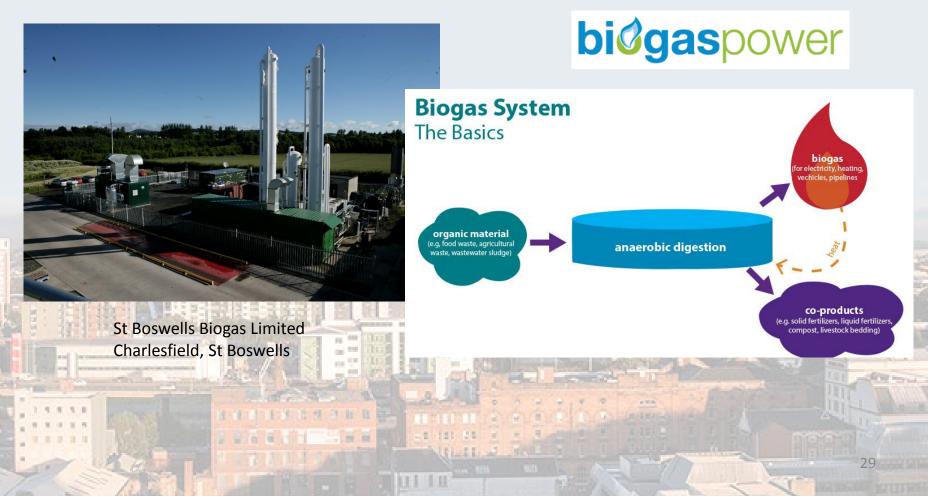
Green Investment Bank

GIB Offshore Wind Fund's green impact

- 1.45GW producing over 4,500 GWh renewable electricity each year
- Avoidance of almost 2 million tonnes of greenhouse gas emissions annually

Sheringham Shoal, a 317 MW offshore wind farm located off the North Norfolk coast

Renewable Energy - Iona Environmental Infrastructure



• Infrastructure - Aberdeen UK infrastructure fund



- During 2016/17, the Committee agreed the following commitments:
- **£30m** to **Equitix Fund IV**, which will develop and manage core infrastructure assets in the UK.
- An additional £30m to the Green Investment Bank's Offshore Wind Fund.
- **£20m** to the **Maven Regional Buyout Fund**, to invest in SMEs with a UK regional approach and focus on the smaller end of the buyout market.
- £10m to Pentech Fund III, which will invest in early stage software with a clear focus on UK companies.
- £20m to Iona Capital Ltd's new fund (Iona Environmental Infrastructure 3 LP), which will build, own and operate small-scale renewable energy plants across the UK.
- **£40m** to the **Pemberton UK Mid-Market Lending Fund**, which will focus on senior loan investments in UK mid-markets.



Questions?

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Administration

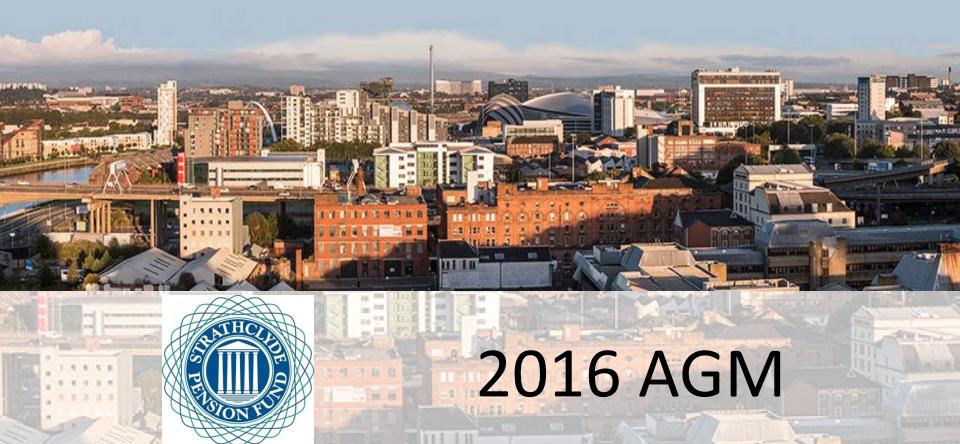


Agenda

- What we *have* achieved
 - Annual Benefit Statements
 - SPFO Performance
 - Employer Performance
- What we *want* to achieve
 - Compliance with The Pension Regulator
 - Employer Engagement
 - Digital Delivery
 - Improving the member experience



FOR YOUR FUTURE



Annual Benefit Statements

The Local Government Pension Scheme (Scotland) Regulations 2015

Reg 87 –

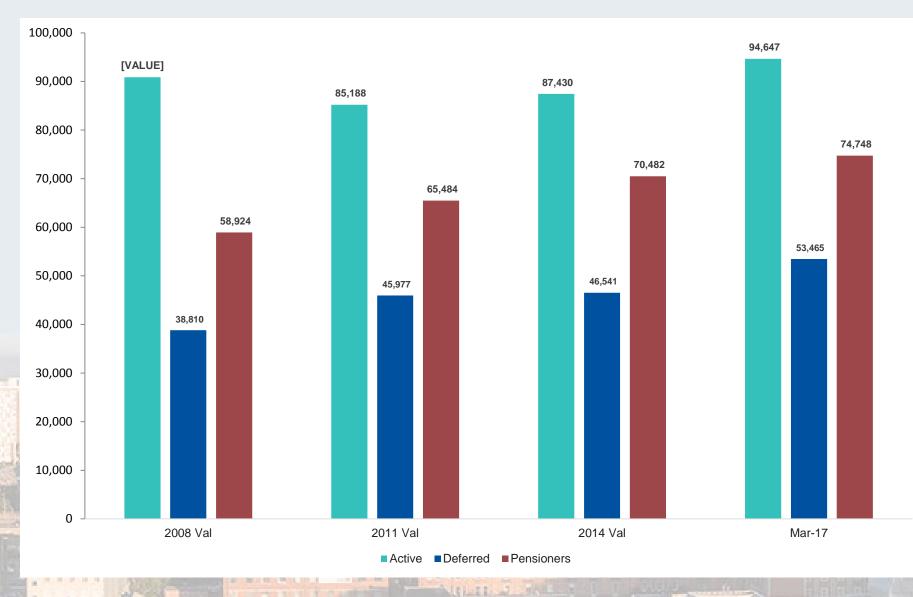
(1) An administering authority must issue an annual benefit statement to each of its active, deferred and pension credit members.

(2) The statement must be issued no later than five months after the end of the Scheme year to which it relates.

- First year of Career Average Revalued Earnings Scheme
- 98% of active membership at 31st March 2016 received an Annual Benefit Statement.

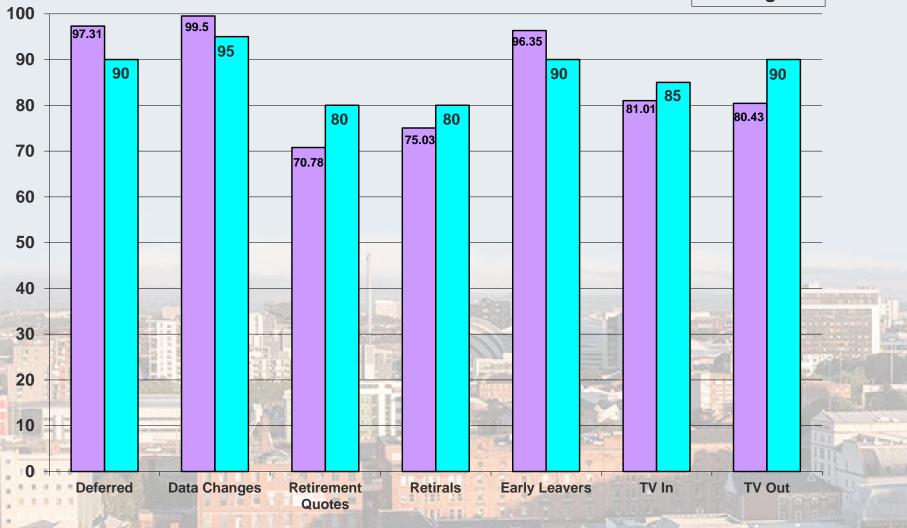
Fantastic achievement

SPFO Membership



SPFO Performance

% Achieved% Target



Employers' Performance

Service Standar	d % achieved
New start good quality data (Local Authori	ty Employers) 72%
Electronic notification of changes received Employers)	I (Local Authority 60%
Prior notice of retirement (2 months)	35%
Submission of year-end contribution return	n by the 20 th May 76%
Remittance of employee and employer cor month following deduction (Local Authorit	

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What we *want* to achieve

- Compliance with The Pensions Regulator
- Employer Engagement
 - **Digital Delivery**
 - Improving the member experience

Pensions Administration Strategy

- Purpose:
 - To set out the roles and responsibilities of SPFO and its employers; and
 - To clearly establish the levels of performance SPFO and its employers are expected to achieve in carrying out their functions.
- **Objectives**: The strategy aims to ensure that:
 - A high quality pension service is delivered to all scheme members
 - Pension benefits are paid accurately and on time
 - Successful partnership working develops between SPFO and its employers
 - Performance standards are understood, achieved and reported; and
 - Performance and service delivery comply with the Local Government Pension Scheme (LGPS) regulations, other related legislation and The Pension Regulators Code of Practice.
- Roles and Responsibilities:
 - Statutory responsibilities and service standards of both SPFO and scheme employers
- Monitoring and Reporting
- SPFO Policy on Discretions

The Pensions Regulator

Code of practice

- Governing your scheme
 - knowledge and understanding required by pension board members
 - conflicts of interest and representation
 - publishing information about schemes
- Administration
 - scheme record-keeping
 - maintaining contributions
 - providing information to members

Resolving issues

- internal dispute resolution
- reporting breaches of law



- Transitional period allowed employers to delay automatic enrolment for eligible jobholders until 30th September 2017
- 1st October 2017 becomes the assessment date where the employer must assess whether the worker is an eligible jobholder
- SPF require clarification of expected numbers
 - SPF to introduce new processes for AE joiners and Opt Outs to allow separation from business as usual process

Employer Engagement



- Appointed Employer Engagement Manager Karen Sweeney Remit –
- Ensure timely and accurate data is received
- Resolve issues at source
- Automate flow of information on a monthly basis
- Individual one to one meetings
- Data Improvement Plans
- I-connect

Digital Delivery

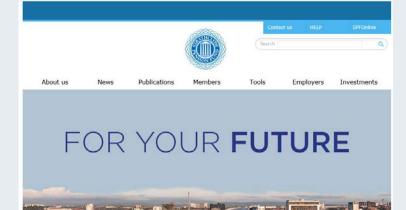


Communications Policy

- Vision: everyone with any interest in the Fund should have ready access to all the information they need.
- Objectives:
 - To *improve understanding* of the scheme and the Fund.
 - To **promote** the benefits of the scheme.
 - To allow members to make *informed decisions*.
- **Principles:** our communications will
 - Have a clear purpose.
 - Have a clear message.
 - Be well written and presented.
 - Make an impact.
- Development: priority is to increase and improve digital delivery
- Measurement: annual targets
- Programme: for each audience group

Communications







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SPFOnline

28,068 of active members completed registration 32% of membership

9,640 of deferred members completed registration 26% of membership

14,690 of pensionermembers completedregistration21% of membership

27% of total membership completed registration

				Contact u	us HELP	SPFOnline
				Search		
About us	News	Publications	Members	Tools	Employers	Investments
SPFO website quick links	s: > Buttons on h	omepage > SPFOnline	•			
uide to the LGPS		✓ SPFC	Inline			
GPS 2015		~				
PFOnline		By signir	GN UP		LOG ms and Condition	
			ent and Cookie Policy		er members	
			ave more than one pens			
Call us		email us		ite to us tholyde Pension Fund Offi	ice. PO Box 27001, G	asgow G2 9EW
			٣			

Next steps for

SPFOnline

- Exceed the 2017/18 target of 53,000 registered members
- Changing mind sets
- Councillors going digital
- Becoming Pensioners

Member Experience



Satisfaction rating and feedback

	Target – 80%	Target – 90%	
	Refunds – 82.8%	Retirals 88.3%	
"Excellent service"	"Well deserving good reputation, whole process we seamless and eff Thank you! "Thank you so much, first class service and so many member as well !"	e, the ras ficient, "From beginning to excellent staff, helpf professional "	

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Questions?

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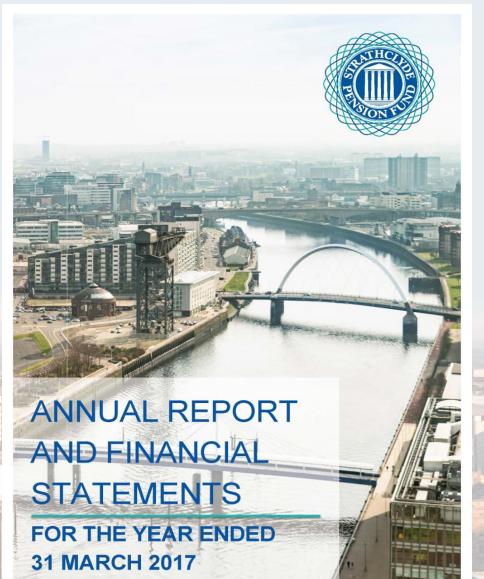
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Finance



Final Accounts 2016/17





Agenda

• 2016/17 Annual Accounts

Fund Account

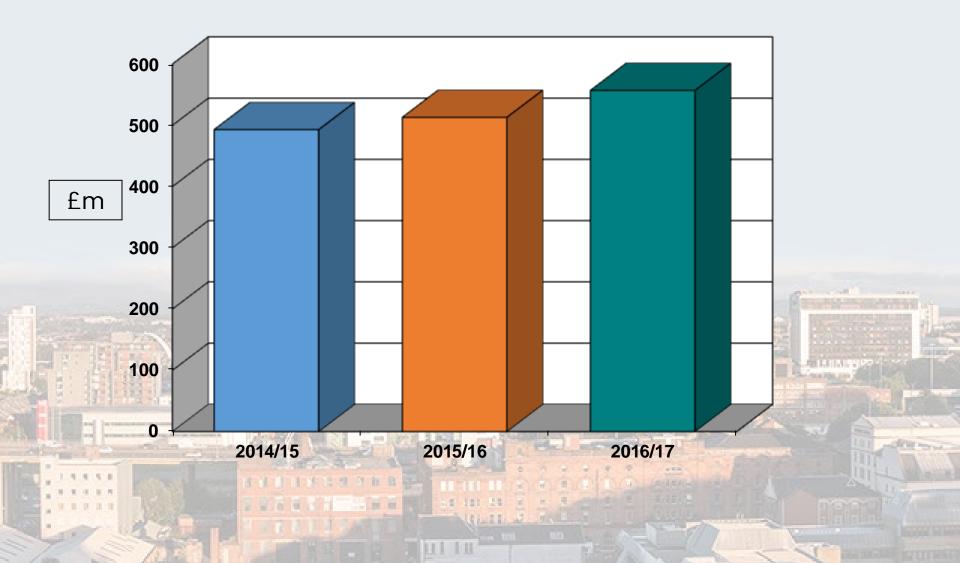
Future

- Return on Investments
- Net Assets Statement
- Current and previous year movement and trends

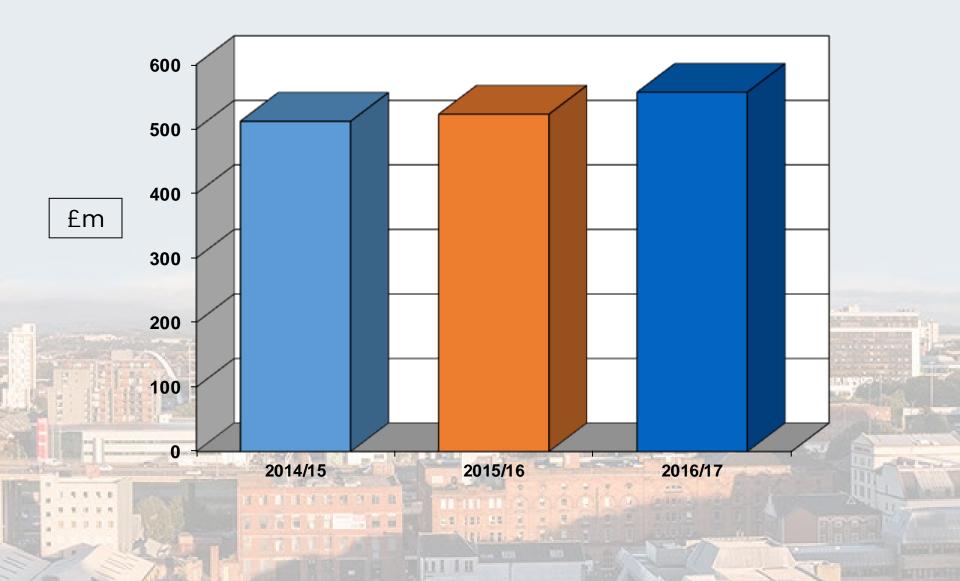
2016/17 Annual Accounts – Members

2015/16		2016/17
£m	FUND INCOME	£m
391	Contributions receivable from employers	398
117	Contributions receivable from employees	122
4	Transfers in	5
1	Other income	1
513		526
	FUND PAYMENTS	
397	Pensions	411
104	Lump sums and Death Benefits	121
22	Payments to and on account of Leavers	25
5 <i>23</i>		557
-10	Net Addition/Reduction - from dealings with members	-31

Total Income from Members and Employers



Total Expenditure from Dealing with Members



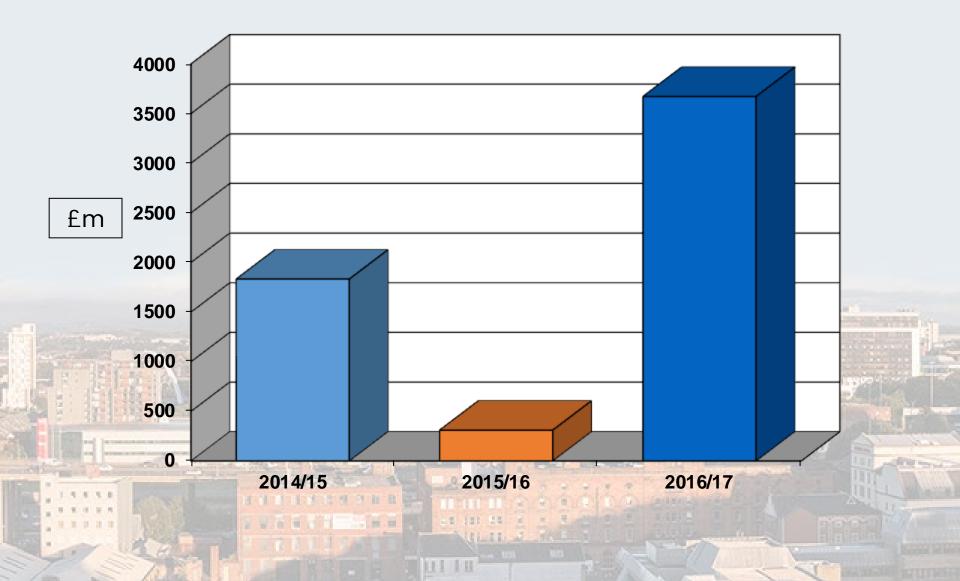
Return on Investments

£3.7bn

2016/17 Accounts – Return on Investment

2015/16		2016/17
£m	RETURNS ON INVESTMENTS	£m
229	Investment income	252
(93)	Management expenses	(101)
174	Change in market value of investments	3,521
310	Net returns on investments	3,672
300	Net movement in the Fund during the year	3,641
	ADD	
15,758	Opening net assets as at 1st April	16,058
	EQUALS	
16,058	Closing net assets as at 31st March	19,699

Net Return on Investments



Net Assets

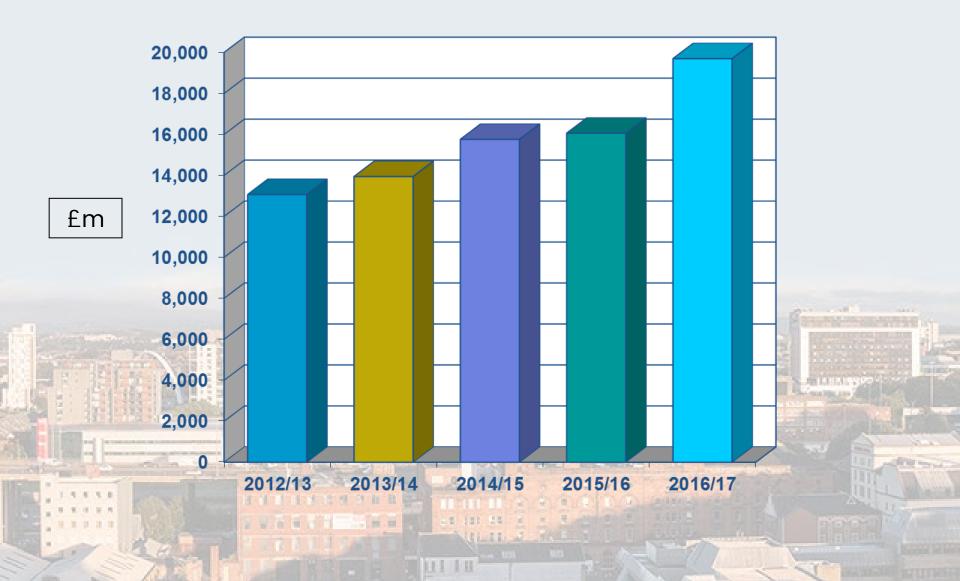
£19.7bn

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2016/17 Annual Accounts – Net Assets

2015/16		2016/17
£m	Investment Assets	£m
7,660	Equities	9,213
6,238	Pooled Investment Vehicles	7,714
6	Derivative Contracts	280
1,571	Property	1,673
560	Cash and Other	1,096
16,035		19,976
(30)	Investment liabilities	(315)
99	Current Assets	93
(46)	Current Liabilities	(55)
16,058	Net Assets	19,699

Closing Net Assets of the Fund



Financial Summary

Net Assets increased from £16.1bn to £19.7bn

• Highest ever Net Assets Value

 Triennial revaluation 94.3%. Intervaluation 88%

Summary

• Increasing fund expenditure and income

• Leads to reduction but investment income sufficient to cover this

 Net Assets increasing to highest ever level of £19.7bn

Future

• Auto-enrolment expected to return fund account to a surplus in future years

• Inflation on payroll

Market conditions

Questions?

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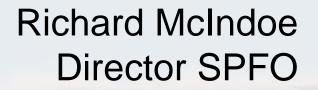
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Governance

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Governance - Why it matters



Governance - Why it matters



Governance - Why it matters

BHS collapse: what happens to the retailer's pension fund?



BHS stores close today but pensioners face decades of pain

Sir Philip Green puts £363m into pension fund of collapsed retailer BHS after threats to strip his knighthood

BHS Pension Scheme: The UK Pensions Regulator and the pariah

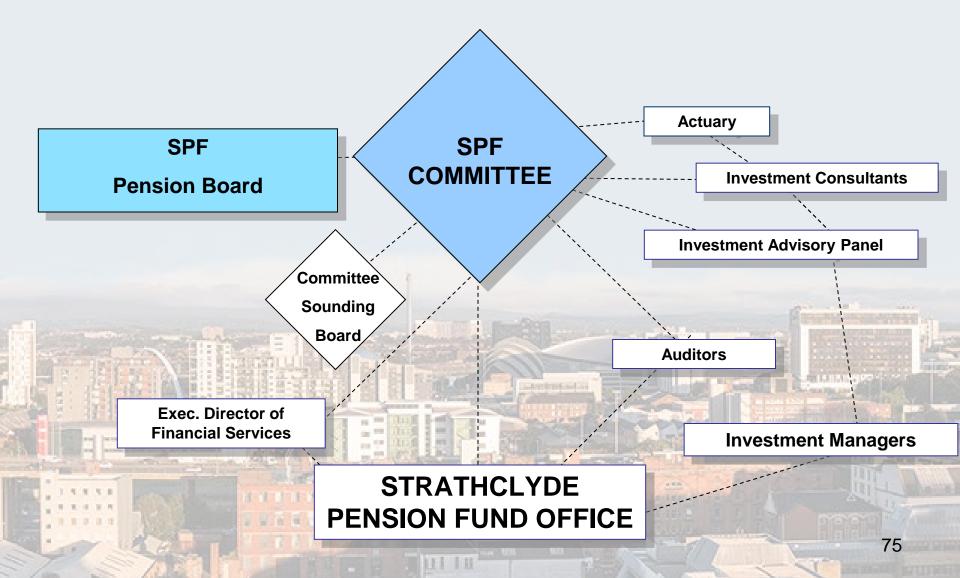
Agenda

SPFO Governance

• LGPS Scotland Governance

Pension Industry Governance

Strathclyde Pension Fund Governance



Strathclyde Pension Fund Committee Terms of Reference

The power to discharge all functions and responsibilities relating to the Council's role as administering authority for the Strathclyde Pension Fund in terms of the Local Government (Scotland) Act 1994 and the Public Service Pensions Act 2013.

These functions include:- ... scheme administration, investment, policy, actuarial, safekeeping, accounting, governance, support the work of SPFO, development of the LGPS.

Strathclyde Pension Fund Committee



Allan Gow (Convener)



Ken Andrew



Christina Cannon



Norman MacLeod (Vice-Convener)





Responsibilities

Assisting the Scheme Manager in securing compliance with:

- Regulations and other legislation
- Requirements of the Pensions Regulator

Meetings

"A Pension Board is to meet at the same place and at the same time as the Pension Committee to consider the same agenda. The Chair of the Pension Committee is entitled to act as chair of that meeting."

LGPS Governance Regulations 2015

2017/18 Draft Workplan

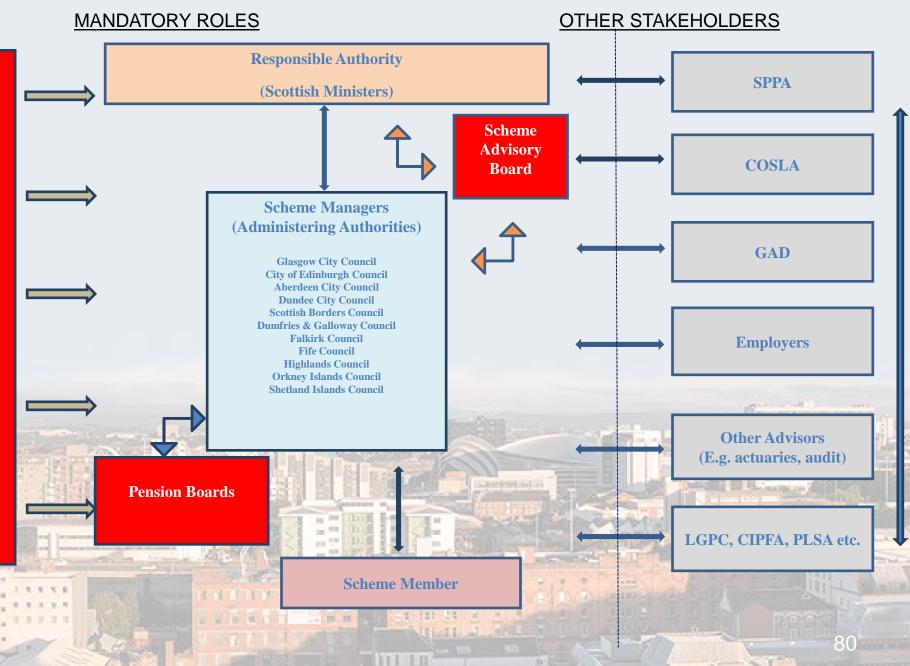
Sep Monitoring: Administration, Financial, Investment, Risk, Business Plan
Audit: Annual Audit Report, internal audit reports
Decision: Annual Report, Direct Investment Portfolio

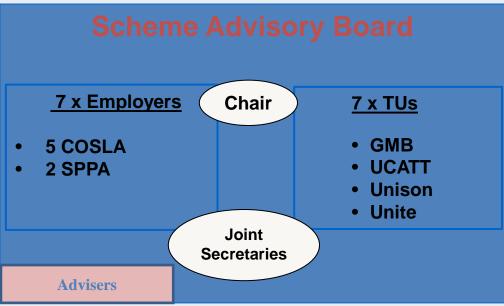
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DecMonitoring: Administration, Financial, Investment, Risk RegisterAudit: internal audit reportsDecision: Preliminary Actuarial Valuation Results & Draft Funding
Strategy, Direct Investment Portfolio

 Monitoring: Administration, Financial, Investment, Risk, Business Plan
Audit: internal audit reports, audit plans
Decision: Actuarial Valuation Report, FSS, Review of Investment Strategy, Direct Investment Portfolio, Business Plan 2018/19

LOCAL GOVERNMENT PENSION SCHEME (SCOTLAND) – Governance Model





Responsibilities

- to provide advice to the Scottish Ministers, at the Scottish Ministers' request, on the desirability of changes to the Scheme
- to provide advice (on request or otherwise) to the scheme managers or the Scheme's pension boards in relation to the effective and efficient administration and management of the scheme or any pension fund of the scheme.

managem	ient of the scheme or any pension	on fund of the schem	1e.	Proprieta and and and
Workplan				
Includes: i i. v. v v vi	Mechanism for the funding leve Collection and Consistency of F Transparency of Investments Structure Review Fiduciary Duty Funding & cost cap	y und Data		

Scheme Advisory Board

and Cabinet Secretary for Finance, Constitution and Economy John Swinney MSP

T: 0300 244 4000 E: dfm@scotland.gsi.gov.uk

Cllr Stewart Cree Local Government Pension Scheme Advisory Board c/o jane.o'donnell@cosla.gov.uk





12 August 2015

Dea Shwart I am writing in connection with the draft Work Plan for the Local Government Pension Scheme Advisory Board (SAB), drawn together by Jane O'Donnell, COSLA, and Dave Watson,

(ii) that in due course I would be interested in the Board's views on the merits of merging or Pooling funds' assets, noting that the UK government is taking a particularly directive approach to that issue;

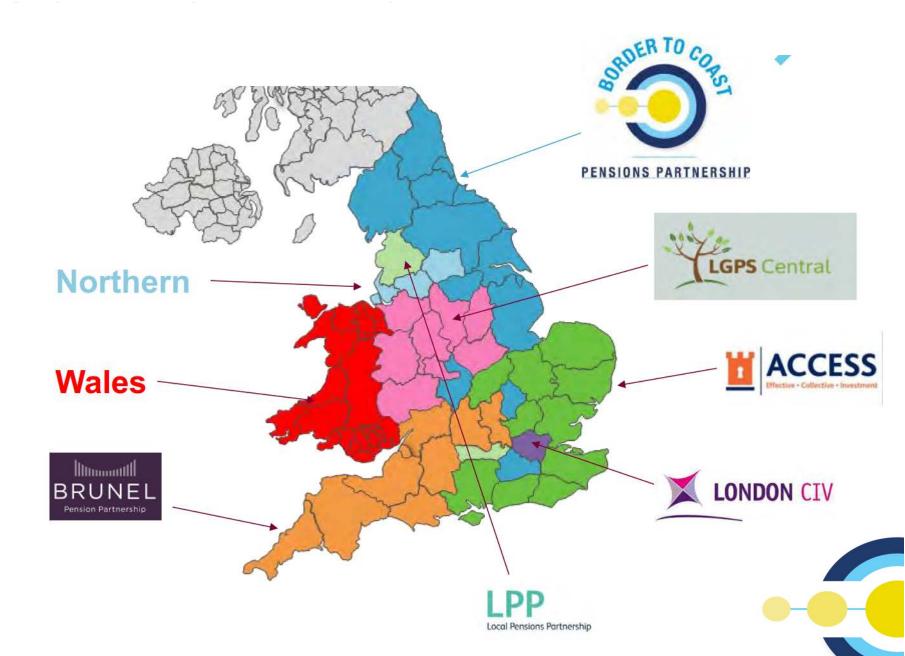
a non cases in the Board's views on the merits of merging or

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runds' assets, noting that the UK government is taking a particularly directive (iii) whilst recognising the merits of the Board's bi-partite composition, it is important that approach to that issue; there is very close working between the Board and the SPPA on matters of policy. SPPA acts as the custodian of the LGPS regulations on my behalf and therefore I expect there to be clear evidence of that close working relationship; and

St Andrew's House, Regent Road, Edinburgh EH1 3DG www.gov.scot

LGPS England & Wales



Structure Review - Scotland

· · · · · · · · · · · · · · · · · · ·	
Status quo	The current model has been in place since 1974 and has worked fairly effectively with the Scottish funds generally better positioned than their counterparts in England & Wales. There are weaknesses, however, in terms of cost effectiveness, resource and expertise particularly amongst the smaller funds.
Shared services	The last review of the structure, the <i>Pathfinder Project</i> in 2011 led to some shared procurement of investment consultants and other advisers and investment managers. There may be more scope for activity of this sort.
Investment pooling	A review of the LGPS in England & Wales has been ongoing since 2013. This has resulted in the 89 funds being required to create 6 combined investment pools each of at least £25bn. The UK government believes that this will result in economies of scale and increased investment in infrastructure.
Fund mergers – potentially into 1, 2 or 3 funds	Merger was the original direction of both the Pathfinder Project and the current review in England & Wales but was not the recommended outcome of either.

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Governance Review



Scottish Public Service Pensions Governance Review

January 2017

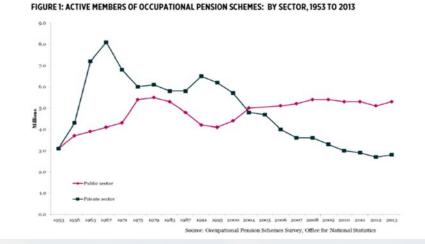
- "...Board members were mostly very positive about purpose and roles of Boards..."
- "...Credit for establishing the Boards on time and incompliance with the regulations..."
- 18 recommendations re:
 - Roles and Responsibilities (2)
 - Training (3)
 - Support for Boards (4)
 - Board Composition (6)
 - Board Interaction (3)

Review of Defined Benefit Pensions

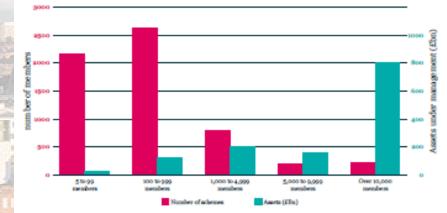


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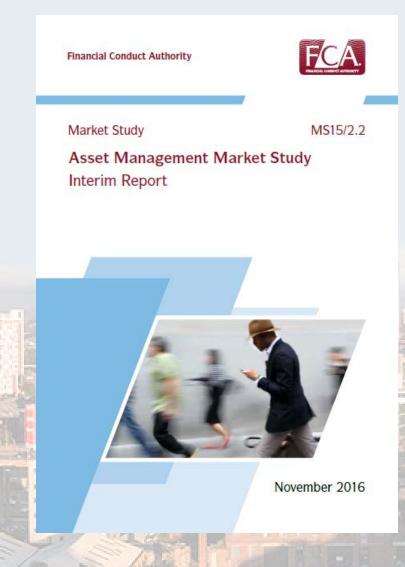
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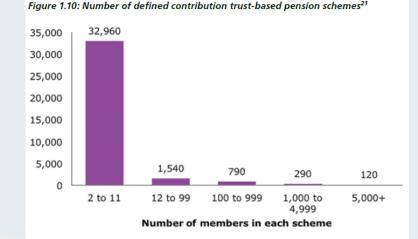






Review of Investment Industry

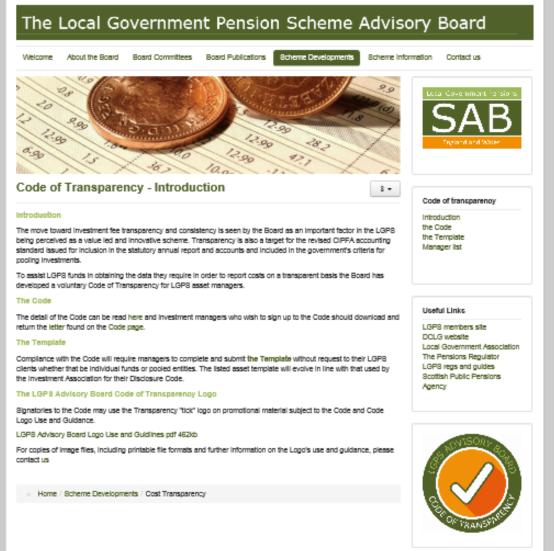




 "...interim findings raise a series of concerns about how effectively competition drives value for investors in the asset management sector..."

Recommends: "...requiring increased transparency and standardisation of costs and charges..."

Transparency Code





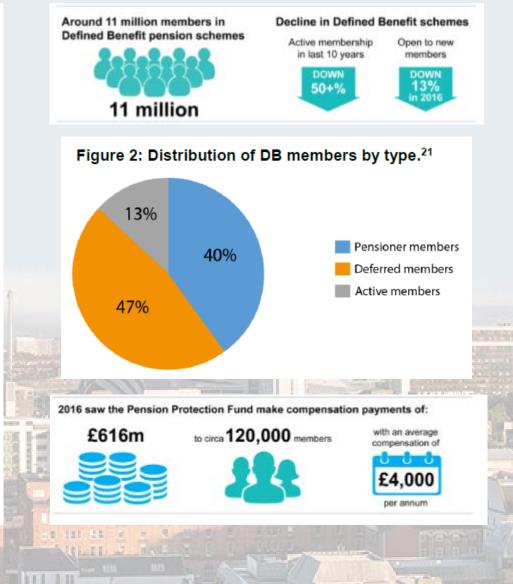
Government Green Paper

Department for Work & Pensions

> Security and Sustainability in Defined Benefit Pension Schemes

Presented to Parlament by the Secretary of State for Work and Pensions by Command of Her Majesty Pebruary 2017

Cm 9412



Local Government Pension Scheme (LGPS)



Public Service Pensions Act 2013

CHAPTER 25

Explanatory Notes have been produced to assist in the understanding of this Act and are available separately

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SCOTTISH STATUTORY INSTRUMENTS

2015 No. 60

PUBLIC SERVICE PENSIONS

The Local Government Pension Scheme (Governance) (Scotland) Regulations 2015

Made	-	-	-	-	17th February 2015
Laid be	fore t	he Sc	ottis	h Parliament	19th February 2015
Comins	into	force	-	-	1st April 2015

The Scottish Ministers make the following Regulations in exercise of the powers confierred by sections 1, 2, 5 and 7 of, and paragraph 3(b) of Schedule 2 to, the Public Service Pensions Act 2013(a) and all other powers enabling them to do so.

In accordance with section 21 of that Act, they consulted representatives of such persons as appeared to them likely to be affected by these Regulations.

Citation, extent, commencement and interpretation

 (1) These Regulations may be cited as the Local Government Pension Scheme (Governance) (Scotland) Regulations 2015.

(2) These Regulations extend to Scotland.

(3) These Regulations come into force on 1st April 2015.

(4) In these Regulations-

"the 2014 Regulations" mean the Local Government Pension Scheme (Scotland) Regulations 2014(b);

"Pension Board" means a pension board established under regulation 5;

"Pension Committee" means the committee of a scheme manager with responsibility for pensions;

"the Pensions Regulator" means the Pensions Regulator established by section 1 of the Pensions Act 2004(c);

"relevant fund" means the pension fund or funds managed by a scheme manager in relation to whom a Pension Board has been established;

"relevant trade unions" means those trade unions which are accustomed from time to time to represent employees of local government in Scotland in negotiations with scheme employers; "the Scheme" means the Local Government Pension Scheme established by the 2014 Regulations;

(a) 2013 c.25. (b) S.S.1 2014/164. (c) 2004 c.35.



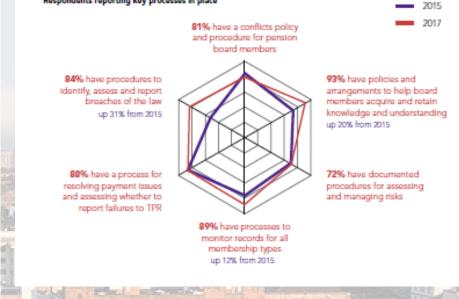
The Pensions Regulator

IN RE E

Internal controls

Survey respondents were asked to confirm if they had a number of key processes in place which we would expect to see in a well run scheme.

Respondents reporting key processes in place



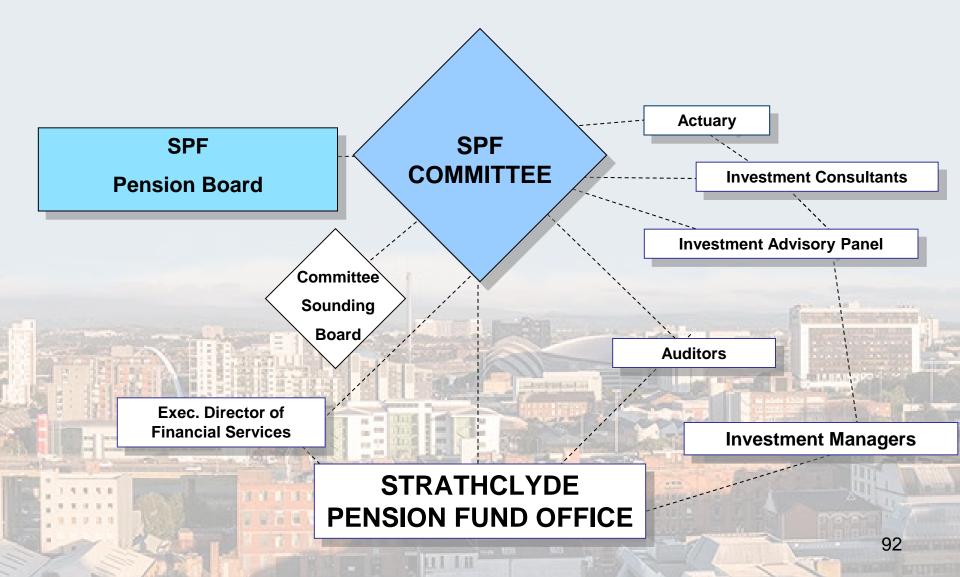
Public service governance and administration survey

Summary of results and commentary

The Pensions Regulator

May 2017

Strathclyde Pension Fund Governance



Questions?

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Charles in the state

An Economic Perspective



Perspectives v. Forecasts

• What's the difference?

• Illustrated by Brexit Forecasts



Forecasts Wrong

• Why Wrong?

- Spurious Accuracy
- No thought about human behaviour
- No consideration of history

Perspectives the Opposite of That

- Look at history
- Take account of human behaviour
- Avoid spurious accuracy (Many supposed forecast changes are within the margin of forecast error!)

Perspectives:

• The importance of the time horizon

- The classic definition of economics -
- "The study of mankind in the ordinary business of life"

Strathclyde Considered

- Time horizon could not be longer
- So can concentrate on long term (at least at first)
- What matters in Long Term?
- Growth
- Markets do not track growth, but can not thrive without it

Growth Prospects?

• For the world, good

• For some parts, excellent

• Why and which?

Claims of long-term slowdown valid?

Developing Countries

• China

• India



Developed

- Small ones Australia, Canada, New Zealand, Norway
- The USA why President Trump and does it matter?
- The Eurozone a remedy from France?

The UK

Conclusion

- Economic outlook not bad overall
- But risks: UK of slowdown and inflation, EMU of political strains, China of debt, USA of disappointed expectations.
- Bumpy short term, but long term a respectable future.
- Remember Adam Smith

Questions?

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