IT’S NOT JUST FOR THE FREEBIES!

The law fair comes along once a year and is your opportunity to explore some of your career options in much greater depth than the internet allows. It can be tempting to turn up, walk around picking up some freebies and leave – but if you do, you’re missing out on the full benefits of having a fair which is ultimately being organised for you! To make the most of it and find out who’s coming, read on...
**Why come to the Law Fair?**

1. **In such a competitive market**, getting work experience and/or a traineeship is competitive, but by no means impossible. Coming and making the most of the fair may open some doors or open your mind to opportunities for you to consider.

2. **This is your chance** to find out all sorts about law firms and organisations which can be difficult to glean from the web. This includes - what kind of work firms do, what kind of clients they work for, how they value their trainees, what responsibilities they give to work experience students and trainees, what the social life at the firm is like, what the culture of the firm is like and what they are doing ensure the continued development and success of their firm in a constantly changing economic climate.

3. **It is a recruitment event**, so when someone asks your name and writes it down, they are doing this for a reason – typically to make a note of applications they would like to fast-track to interview, or definitely wouldn’t want to interview. The impression you make counts.

4. Need to write a covering letter or an application form answer about why you want to join a particular firm/organisation? What better way to give you some answers than **talking to current trainees** about how they approached it and what they like about their firm!

5. **If you’re not sure about qualifying**, doing your DPLP without a traineeship offer, what to do with a gap year if you’re applying for 2018 then the Careers Service will be on hand to answer all of your other questions. We’ll also be giving feedback on your applications at the fair if you are preparing your CV or application forms for closing dates in October 2016.

**What should I do before the Law Fair?**

1. **Find out who is coming in advance** – this will help you to decide which exhibitors you definitely want to speak to and approach it in an organised way, especially if you’re short of time as the fair can get very busy.

2. **Do some research** on the organisations you wish to speak to in advance of the fair. This booklet provides you with a list of who is coming and brief profiles to give you a head start! Further information can be found on the firms’ own websites and at www.legal500.com

3. **Work out what questions you would like to ask** and make sure you ask questions which you can’t answer yourself by a quick scan of their website. See the final page of this brochure for tips on good questions to ask at the fair.

**What should I do at the Law Fair?**

1. Dress fairly smartly as this can help you to feel more confident and makes a good first impression. Why not try out our online ‘Dress to Impress’ interview game.

2. It’s best to go around the fair on your own, rather than in larger groups, so that you can ask your own questions, and make an individual impression.

3. Ask for the name of any representatives you speak to as it is good practice to follow up with a thank you note for the time they spent with you.

4. If you’re not sure where to start when you arrive, then come and speak to us at the Careers Service stand first to give you time to settle any nerves and form a plan.
Exhibitor Profiles

Aberdeen, Considine

Aberdeen Considine is one of Scotland’s top 20 Law Firms and is recognised as being a dynamic and forward thinking provider of Legal services. We are committed to providing pro-active and quality advice to our diverse bank of clients which include international lending institutions, international, national and local businesses and private clients.

Being a full service Law Firm, we can offer a diverse and challenging Traineeship with the opportunity to gain experience in various areas of the Law and work with a high quality client base. There are no glass ceilings in our Firm and those with talent, drive and ambition will see these qualities recognised at an early stage and this is evident from the number of our Trainees who have gone on to become Partners of the Firm.

Anderson Anderson & Brown LLP

Anderson Anderson & Brown LLP (AAB) is one of the leading firms of independent Chartered Accountants in Scotland. With around 250 people working in specialised teams across 37 different service lines, we focus on working in partnership with clients to understand their ambitions and to help achieve them.

Our success is down to one thing, our people. We train the business professionals of the future and we’re proud of the fact that our people train with us and stay with us, developing their careers and influencing the direction of the profession. We are constantly looking for motivated people with the drive and vision to join our growing team and further develop our business. We offer excellent career development prospects including unique opportunities in very niche service areas. As an Investors in Young People Gold Award holder, our firm is recognised for providing exciting learning, training and employment opportunities, and we believe that our various programmes offer fantastic platform for bright and enthusiastic individuals to begin and build a progressive and successful career with us. To find out more about what makes AAB different, and to view our various training programmes and their recruitment timescales visit our website at www.aab.uk/careers

Bond Dickinson

Bond Dickinson is a leading UK law firm providing a comprehensive legal service to clients across a wide range of sectors including chemicals & manufacturing; energy & natural resources; financial institutions; insurance; real estate; retail & consumer goods; transport & infrastructure; and private wealth. Our clients range from FTSE 100 businesses to governmental organisations, privately managed businesses and wealthy individuals. We have a unique legal footprint across the UK with Seven office locations – Aberdeen, Bristol, Leeds, London, Newcastle, Plymouth, and Southampton. We’re on the ground in key financial centres and industry locations. We also have strategic partnerships with German firm, Redeker Sellner Dahs and U.S. firm Womble Carlyle. Trainees at Bond Dickinson will have an opportunity to spend six months in four Business Groups, gaining a real breadth of experience along the way.

The firm is looking for intellectually capable, motivated and enthusiastic individuals from any discipline. To be successful, you’ll understand the need to provide practical, commercial advice to clients. You’ll share the firm’s commitment to self-development and teamwork and its desire to provide clients with services which match their highest expectations.

You can find out more about the firm and access our online application form via our website www.bonddickinson.com
Brodies LLP

Brodies LLP is a progressive independent commercial law practice committed to being the law firm our clients want us to be, with offices in Edinburgh, Glasgow and Aberdeen. Our prominence as a commercial law firm means that we work in all of the business areas important to the health and well-being of the Scottish economy. We provide wide ranging legal services to many of the country’s best known corporate and financial institutions as well as to a range of government departments, public authorities and private business clients. Our clients single us out for our pro-activity, pragmatism and appetite to understand their business and its needs.

Burness Paull

We are a top tier commercial law firm serving an international client base from Scotland. From our offices in Aberdeen, Edinburgh and Glasgow, you will have the opportunity to work with clients not just in Scotland and the rest of the UK – but across the world. At the last count we were advising clients in more than 60 jurisdictions. But it’s our culture and personality that sets us apart. We do things our way. We aren’t magnolia. Truly great things don’t conform to a norm. We dare to be different.

Excellence is a consistent driver. But we don’t look at excellence in the abstract. We understand the difference between safe advice and best advice. And there is a real sense of community here. It’s a nurturing environment. We work together in a collegiate and collaborative way.

We are looking for like minded fresh talent. Being sharp is a given. There are lots of bright graduates out there. What we are after is passion. Our trainees are at the heart of the firm, engaged with our senior team right from the start. This gives you an early exposure to the strategic and commercial issues facing our clients and from the word “go” admits you to our engine room.

You’ll learn alongside top tier lawyers and international law firms, gaining knowledge from the best in the business. This is what makes our trainees Rise And Shine.

Careers Service & Careers Zone

Visit the Careers Service stand who will be there to answer any questions you may have about training to become a Solicitor in Scotland (and elsewhere) or about alternative options with a law degree. We’ll also be giving feedback on CV and application forms in the Careers Zone.

Clifford Chance

Clifford Chance: where everything comes together

Clifford Chance is a truly global law firm. Our lawyers are based in offices on five continents, and our work spans jurisdictions, cultures and languages. But wherever we operate, we are united by one clear and common purpose: to provide exceptional solutions for our clients in all areas of commercial law. It’s an ambitious aim, especially when you consider the variety of our local and international clients. But we collaborate to achieve it. Our lawyers work in close-knit teams, pooling their expertise to deliver a seamless service across borders and different legal systems.

Our efforts have earned us a reputation as one of the foremost commercial law firms. In fact, we were recently named No.1 Law Firm in the Chambers Global Top 30 for the third
year running. It’s a measure of our success and why major, high profile clients keep coming back to us for solutions to their most critical business issues.

Clyde & Co

Clyde & Co is a dynamic, rapidly expanding global law firm focused on providing a complete legal service to clients in our core sectors. Within Scotland we offer Traineeships in Edinburgh, Glasgow and Aberdeen. Our traineeships primarily focus on Litigation and Employment, and we would expect our trainees to have an interest in this aspect of the law. We are looking for exceptional talent in our Trainees who are committed to the Law and working in a rapidly changing global scene. Find out what we look for in our future lawyers and how you can apply to become one.

http://clydecograduates.com/

CMS

CMS is a global, full service law firm with 60 plus offices in over 30 countries worldwide. We are the second most global law firm and the largest in Europe, headquartered in the City of London in the UK with training locations also in Aberdeen, Edinburgh, Glasgow and Bristol. Opportunities abound for top quality training, global secondments and to work with sector specialists so that your career can thrive in our Global Elite Law firm.

Clients come to us for advice across all types of commercial law, including banking and finance, competition, corporate and M&A, dispute resolution, employment & pensions, energy and environment, intellectual property, private equity, public procurement, real estate and tax.

‘Your World First’ is our promise to our clients. This means we are client-centric, have world vision and are performance driven. We have over 3,200 lawyers who work in international teams, focusing on industry sectors. That means we always advise in the context of our clients’ business and market.

If you’re looking for a career in law, then it’s time to get a taste for the Modern Law Firm, joining one of the CMS Graduate Programmes designed for students across all year groups. Opportunities abound for top quality training, global secondments and to work with sector specialists so that your career can thrive in our Global Elite Law firm.

www.cms-cmck.com/graduates

Dickson Minto

Dickson Minto specialises in all areas of corporate and commercial property law. Established in 1985, the firm through its offices in London and Edinburgh, has grown substantially and handles a wide range of corporate transactions. The firm deals with transactions of all sizes and complexity for its clients, which include private companies, listed companies, banks and financial institutions.

Dickson Minto continues to expand and, through its emphasis on the recruitment and intensive training of high quality staff, it has been able to maintain and continues to provide a flexible service, responsive and dedicated to the needs of its clients. Details of our traineeships and summer placements can be found on www.dicksonminto.com.
Digby Brown

Digby Brown is Scotland’s largest personal injury practice. From our seven offices in Glasgow, Edinburgh, Dundee, Kirkcaldy, Aberdeen, Inverness and Ayr we cover the length and breadth of the country.

Our expertise in personal injury law, particularly in the fields of catastrophic head and spinal injury is widely acknowledged. Digby Brown is ranked Band 1 for Personal Injury in Scotland by Chambers Guide to the UK Legal Profession and Legal 500.

DLA Piper

DLA Piper is a global law firm with lawyers located in more than 30 countries throughout the Americas, Asia Pacific, Europe and the Middle East, positioning us to help companies with their legal needs anywhere in the world. Unlike many law firms, we are organised to provide clients with a range of essential business advice, not just on large scale mergers and acquisitions and banking deals but also on people and employment, commercial dealings, litigation, insurance, real estate, IT, intellectual property and plans for restructuring.

We offer approximately 130 placements across our UK offices. Participants spend time with two different departments and are fully immersed into life at DLA Piper. Candidates should have ABB at A level or at least five highers in the A - B band or 35 points in the IB from the six chosen subjects and a 2.1 at degree which can be any subject. The closing date for applications is mid-January 2017

DWF

Described by market commentators as "blazing a trail", DWF is one of the UK’s largest law firms and has an award-winning reputation for client service excellence and effective operational management. Independently ranked 1st of all top 20 law firms for the quality of its legal advice and joint 1st of all national law firms for its service delivery and responsiveness, DWF has recently been named ‘Best Managed National Firm’ at the Managing Partners' Forum Awards for Management Excellence 2014.

Employing over 2,500 people across 12 locations in the UK & Ireland, the firm has core strengths in insurance, corporate & banking, real estate and litigation, and in-depth industry expertise in six chosen sectors including central & local government; energy & industrials; financial services; retail, food & hospitality; technology; and transport. Our unique training contract is divided into six four-month seats. This allows trainees to get a real taste of the variety of work we offer and make well informed decisions about their future career. Trainees will have the opportunity to sit in specialist departments within all of our practice groups and return to a preferred department for their final seat, enabling up to eight months pre-qualification experience in their chosen field. DWF sponsors the Scottish Diploma. Apply online for traineeship / vacation scheme opportunities – http://www.dwf.co.uk/join-us/graduate.

Faculty of Advocates

The legal profession in Scotland is divided into two branches – advocates and solicitors. Advocates are specialists in the art of advocacy, which is the expert presentation of a case in court and also involves advising clients on every aspect of litigation. The work of an advocate is, however, not confined to court cases. Advocates are often asked to provide opinions on a wide range of legal problems which do not involve a court dispute. Advocates are sole practitioners who all work independently of each other.
**HBJ Gateley**

HBJ Gateley is a full service national law firm which promotes the commercial interests of companies, individuals and organisations. It offers clients solutions-driven, flexible and commercial legal advice based on an integrated and partner-led service. This is helped by their commitment to the communities in which we live and work and their active support of their teams to fulfil their potential.

HBJ Gateley is proud of the fact that their people drive the success of the business. Recruiting the right people is vital to their continued success. The Firm is looking for client-focused people, who are enthusiastic, have a can-do attitude, a desire to be the best they can be and passionate about delivering a high quality service to clients.

For future trainees and those seeking summer placements, the Firm offers a rewarding and supportive working environment alongside a structured development programme to allow you to flourish.

Many of the Firm’s partners have developed from trainees of the firm. They know what it’s like to be a trainee with HBJ Gateley and will help you develop.

**Law Society of Scotland**

The Law Society of Scotland is the professional body for over 10,000 solicitors in Scotland. It has a dual responsibility in promoting both the interests of the solicitors' profession in Scotland and the interests of the public in relation to the profession. The Society has a duty to ensure that those entering the profession are "fit and proper" to do so and therefore oversees the education and training of solicitors. The Society is also a point of reference for future solicitors during the qualification process, and has had a New Lawyers’ Engagement Strategy since 2007. The Education and Training team provides support and guidance to students, trainees and those early in their legal career. [http://www.lawscot.org.uk/education-and-careers/](http://www.lawscot.org.uk/education-and-careers/)

**Mackinnons**

Established for approaching 175 years, Mackinnons has always been associated with marine law. Our worldwide scope and progressive outlook has allowed our involvement with the offshore, shipping and commercial community to increase since the advent of North Sea oil exploration to the extent that much of our team are engaged in sea related or commercial legal work.

In addition to our marine and commercial teams, we boast award winning residential property and private client teams, providing our individual clients with unparalleled levels of service, complemented by the team’s sensitive touch and acute legal and financial awareness, as well as an accredited employment law department and dedicated commercial property team.

**Maclay Murray & Spens LLP**

Maclay Murray & Spens LLP is a full service, independent, commercial legal firm offering legal solutions and advice to clients throughout the UK and beyond. The firm has offices in Aberdeen, Glasgow, Edinburgh and London and our objective is to provide a consistently excellent quality of service across our entire service range and from every UK office.
The closing date for our 2018 Scottish Training Contract Applications is 10 October 2016, however we would encourage applicants to apply as early as possible we only have limited spaces available.

We also offer a Summer Internship Programme each year, further information on this can be found on our website. https://www.mms.co.uk/Careers

MacRoberts LLP

MacRoberts LLP offer a wide range of commercial law services throughout the UK. We specialise in commercial and corporate law but our highly qualified lawyers offer advice on a wide range of legal areas.

It is important to get a good start to your career in the law and, with this in mind, our in-house Trainee programme has been designed to enable you to get the most from a combination of on-the-job training, courses and seminars.

We aim to attract high-calibre Trainees who will contribute to the success of our business. Academic achievement is, of course, important: however, we pay a lot of attention to your personal characteristics. We are looking for excellent communication skills, sound planning and organisational skills and the ability to work as part of a team.

While training is mostly "on the job" there are plenty of opportunities to attend seminars and broaden your knowledge. Trainees generally rotate through four different seats during their traineeship. Some practice groups you may spend time in include: Corporate Finance; Banking; IP Technology and Commercial; Employment; Commercial Dispute Resolution; Real Estate; Energy, Resources & Transport; Private Client; Construction & Projects

Pinsent Masons

Pinsent Masons is a full-service commercial law firm. We respond to the pressures and opportunities facing global businesses with innovative solutions. We were recognised as the most innovative law firm of 2015 at the FT Innovative Lawyer Awards Europe.

We advise clients with global operations and recognise that giving a first class legal service goes beyond purely legal guidance. A solid understanding of local cultural and commercial issues and an innovative approach underpins all of our advice. We understand the key political, economic, commercial and regulatory issues, helping to minimise risk and maximise opportunities.

We have particular expertise in five key global sectors; Advanced Manufacturing & Technology, Energy, Financial Services, Infrastructure & Real Estate.

A training contract at Pinsent Masons represents the first stage of a focussed development programme that will enable you to reach your full potential. You will rotate around four six-month seats where you will have a dedicated supervisor and mentor and an unrivalled training programme.

We also offer a Vacation Placement which provides a real insight into the day to day life of our lawyers and trainees and includes a structured programme of work based learning, skills training and presentations, working alongside trainees and solicitors on real client matters. For more information on the opportunities we offer please visit:

www.pinsentmasons.com/graduate
Raeburn Christie Clark & Wallace

Our firm is a partnership of two highly respected and long established law firms who came together to form Raeburn Christie Clark & Wallace in 2004. Today we have grown to become one of the largest independent legal firms in the North East of Scotland with 19 Partners and a staff of over 150. We operate from six offices across the North East offering advice and expertise across most major areas of practice. Our Head Office and Property Shop are located in Aberdeen and we have a strong network of branch offices in Banchory, Ellon, Inverurie and Stonehaven.

As a full service firm, we provide access to a variety of experienced legal and financial professionals. We offer services for individuals, families and businesses, regularly advising local, national and international SMEs and large organisations across a number of different market sectors. We are also one of the largest Residential Estate Agency and Property Practices in the North East of Scotland.

Without the dedicated, passionate and solution-driven staff we are proud to employ, the firm wouldn’t be where it is today. Our people play a vital role in ensuring the future and ongoing success of the firm and when we recruit new employees and trainees we are looking for like-minded individuals with the highest levels of professionalism, an incredibly strong work ethic and positive outlook.

Find out more at www.raeburns.co.uk

Shepherd & Wedderburn LLP

Shepherd and Wedderburn is a leading UK law firm. With offices in Edinburgh, Glasgow, Aberdeen and London, the firm delivers comprehensive multi-jurisdictional legal advice across every business sector as well as offering the full range of private client and wealth management services. Regarded by many as the go-to firm for specialist advice in the energy and natural resources; financial and banking; and real estate sectors, Shepherd and Wedderburn also has an impressive track record in advising clients from across other industries and sectors. FTSE and AIM companies, large SMEs, and public service organisations are counted among its clients.

We have trainee seats in the Edinburgh, Glasgow and London office. Covering a two year period, divided into four six-month modules, your training will usually cover a minimum of three separate legal disciplines.

The firm holds Investors In People status and we operate a successful mentoring programme to help guide you through your traineeship and our partner mentors are an invaluable source of support and advice. Discover more at www.shepwedd.co.uk

Shoosmiths

Relationships. People. Results. Shoosmiths is one of Scotland's most focused and progressive legal practices. Created following the merger of Edinburgh’s Archibald Campbell and Harley and UK top 40 national law firm Shoosmiths, it brings high standards of business intelligence to clients' affairs.

Our client list speaks volumes for the quality of our lawyers and the experience they provide. From Hewlett-Packard to Krispy Kreme and property developers to some of the UK's largest banks, we work with a growing number of the FTSE 250 and some of the world's most exciting and ambitious growth businesses.

www.abdn.ac.uk/careers
Slaughter and May

Slaughter and May is one of the most prestigious law firms in the world and we advise on high-profile and often landmark international transactions. There are distinct differences between us and other global law firms. We train each of our lawyers to be a multi-specialist equipped to advise on a broad range of legal matters, which at other firms would be handled by a number of different lawyers. We think that by broadening your training and experience, you will be a better lawyer. We also take a different approach to time; there are no set billing or time targets. The type of work we do is not always measurable in minutes. In this way, our lawyers are free to work collaboratively, sharing expertise and knowledge, so that they can concentrate on what matters most – the quality of the work and client service.

At Slaughter and May we train each of our lawyers to be a multi-specialist equipped to advise on a broad range of legal matters, which at other firms would be handled by a number of different lawyers. We think that by broadening your training and experience, you will be a better lawyer. We have built a reputation for delivering innovative solutions to difficult problems. This reputation has been earned because each of our lawyers advises on broad legal areas, combining experience gained on one type of transaction to solve problems in another. In this way, our lawyers have a varied and interesting workload and ample opportunities to develop close relationships with clients.

Stronachs LLP

A wide range of sector expertise and a personal, flexible service is what makes Stronachs one of Scotland’s leading independent law firms with in-depth sector knowledge and legal expertise rivalling any of the larger, national and international firms. We know the law, we know the market and for us, it’s personal. All of Stronachs’ clients, from multi-national corporations to family businesses, receive a dedicated, expert and personal service. Stronachs are a full service firm with expertise in oil and gas, corporate finance, rural and agricultural affairs, employment law, dispute resolution, private client, commercial and residential property.

Responsive, reliable, resourceful, highly knowledgeable and, most importantly, approachable, our people are committed to making Stronachs a great place to work. Our teams are built on the firm’s traditional values, and we are focussed on ensuring that our people are motivated, respected and recognised for their expertise and commitment to delivering the very best service to our clients. Stronachs offers outstanding opportunities for graduates through our highly successful trainee solicitor programme. Excellent training and prospects are available to ambitious candidates who are seeking to gain in-depth experience in corporate, energy, commercial property, employment, private client, agriculture, residential property and dispute resolution. Applications for traineeships can be made through our website and the closing date for 2018 trainee applications is 21 October 2016.

Our summer placement scheme offers law students the opportunity to experience work and life at Stronachs. Applications can currently be made for 2017, and these should be made by completing the application form available on our website. The closing date for applications is 31 March 2017.
Scottish Young Lawyers Association (SYLA)

The Scottish Young Lawyers' Association (SYLA) is a non-profit organisation, which educates, entertains and represents young lawyers in Scotland.

The SYLA is run for and on behalf of young lawyers and now boasts over 2,000 members across the country. Run by a committee of volunteers, it runs over 50 events a year across Scotland and regularly contributes to debates on issues affecting the future of the profession.

Thorntons

Thorntons is one of the largest full service legal firms in Scotland. We have offices across Dundee, Angus, Fife, Perth and Edinburgh and from there our legal, estate agency and investment teams deliver practical and straightforward advice to a wide range of clients.

Our firm's success is wholly dependent on our people. We know that our trainees are the key to the future success of Thorntons and our vision to be one of Scotland's most forward thinking legal firms. So if you have the ability and the drive to succeed we will strive to provide you with a challenging and varied two year traineeship with first class training and hands on experience from the start.

Trainees are given the opportunity to work in many of our offices in Dundee, Perth, Edinburgh, Fife and Angus and the traineeship is structured round four 6 month rotations.

We have 12 Traineeship posts available commencing in September 2018. The closing date for applications is 5pm on Friday 7 October 2016.

Turcan Connell

Types of Law: Tax & Succession, Land & Property, Charities, Divorce and Family, Business Law, Employment Law & Dispute Resolution and Tax

The vision for Turcan Connell has always been to offer all the professional advice under one roof that an individual might need during their lifetime. This means offering a full range of legal services alongside a complete range of tax services. We believe that this joined-up, interdisciplinary approach of combining legal and tax expertise really sets Turcan Connell apart and enables us to provide the very best advice and counsel to our clients.

As a trainee with the firm that is described by Chambers UK Guide as “one of the UK’s premier private client firms” and as the “market leader in private client matters” by the Legal 500, you will have the opportunity to work closely with specialised teams in a challenging and rewarding environment.

Applications for our 2018 Traineeship programme are now open, and will close on Friday 7th October 2016 at 2.00pm. Successful candidates will be invited, via telephone, to attend our Trainee Recruitment Day which will be held on Thursday 13th October 2016.

Applications for our 2017 Summer Internship programme will open early November 2016 and will close mid-January 2017.

Website: www.turcanconnell.com
University of Aberdeen – Diploma in Professional Legal Practice

Building on our strong links with the legal profession, we see the Diploma as the crucial bridge from your law degree to the world of practice. We are totally committed to making sure that all our students leave Aberdeen completely ‘fit for purpose’ as a legal trainee, ready to rise to the challenges of practice from day one. We are supported by our many alumni who are committed to sharing their wreath of experience and knowledge with you.

Our students derived real benefit from working in a close and sharing learning environment and we work hard to nurture a strong collegiate spirit that helps everyone bond quickly and learn fast. At Aberdeen we add other learning activities designed to expose you to the real world of practice and to bring the courses to life and add substance to your learning. We complement teaching with a range of presentations and workshops from guest speakers and our students get opportunities to meet business leaders and key players who can pass on valuable insights about the real world of professional practice.

Wright, Johnston & Mackenzie LLP

Wright, Johnston & Mackenzie LLP are a full service law firm with offices in Glasgow, Edinburgh and Inverness. We have 23 Partners, 55 legal staff and 45 support staff.

We pride ourselves on being trusted advisors to our clients – not just being their lawyers. We are all commercially focused, business aware and in tune with our model of client centricity. We look for the same level of interest and passion in helping our clients from our trainees as we do from our qualified staff.

We have four practice areas: CRG, Corporate, Commercial Property and Private Client. Trainees rotate seat every six months over the two years of their traineeship.

For more information about us and about how your career will develop with WJM visit www.wjm.co.uk

Social Media: Twitter Linkedin

Practice Area(s): Commercial Property; Corporate; CRG; Private Client

Recruiting for: Traineeships in 2018 and Summer Placement Scheme in 2017

www.abdn.ac.uk/careers
Asking good questions at the law fair

Ask questions which show you have done some research about the firm already: Questions which show you know something about their vacancies, the areas of law they are known for, the types of clients they have, the history of the firm etc. will stand out immediately.

Avoid asking an overall question about what the firm does: this is something which firms are asked all day, so asking something which shows you know this already will be a refreshing change.

Speaking to trainees: trainees are usually represented at the stands and will often be graduates from the University of Aberdeen. They will have been through the selection process fairly recently so you could ask all sorts of questions about this such as:

- How did you find the selection process?
- What kinds of experience did you gain prior to applying for traineeships?
- Did you get a work experience placement at the firm? What was it like?
- What would you recommend I do to help me to prepare for the interview?
- How did you decide which firms to apply to, and what made you decide to accept this firm?
- What is your traineeship like? Which seats have you completed so far?
- What has surprised you most about your traineeship?
- If you were a student again, what (if anything) would you do differently having been through the process?

Speaking to HR/Recruitment Managers/Partners: since there will be a variety of representatives from the firm/organisation, it’s good to find out who you are talking to first so that you can ask appropriate questions. The following questions will hopefully give you some ideas:

- How many vacancies do you have for traineeships/work experience for [insert year]?
- What makes an application stand out from the crowd?
- How would you recommend I prepare for an interview with your firm?
- Your firm states that it is looking for [insert skill/competency listed as important], what kinds of experience can be good for developing and demonstrating this skill?
- I see the firm is ranked top for [insert practice area(s)], are there any specific skills which are needed to excel in this/these area(s)?
- Your firm has recently merged with [insert firm recently merged with], what effect has this had on the numbers of traineeship and/or work experience opportunities available?
- I am interested in training at a firm where I can build my career in the longer term, what are your trainee retention figures like?

Some final points: ask questions you genuinely want to find the answer to, smile and try to be yourself and don’t just rely on the questions suggested above – these are just to get you thinking! If you are unsure, come and ask the Careers staff for their advice before going around the fair.

For more information why not attend the 30 minute ‘Prepare for the Law Fair’ Career Bite Session scheduled for Tuesday 27th September at 1.15pm at the Careers Service.

Good luck!
Floor plan for Elphinstone Hall

UNIVERSITY OF ABERDEEN LAW FAIR 2016

BRODIES 10
LAW SOCIETY OF SCOTLAND 11
PINSENT MASONS 9
SYLA 8
TURCAN CONNELL 7
SHOOSMITHS 6
FACULTY OF ADVOCATES 5
DLA 4
CLIFFORD CHANCE 3
SHEPHERD & WEDDERBURN 2
SLAUGHTER AND MAY 1

THORNTONS 25
UNIVERSITY OF ABERDEEN (DLP) 24
DWF LLP 26
WRIGHT, JOHNSTON & MCKENZIE 23
BOND DICKINSON 27
MACROBERTS LLP 22
RAEBURN CHRISTIE, CLARK & WALLACE 28
DICKSON MINTO 21
MACKINNONS 29
BURRESS PAULL 20
ANDERSON ANDERSON & BROWN LLP 30
CAREERS SERVICE 19

CMS 12
DIGBY BROWN 13
ABERDEIN CONSIDIN 14E
MACLAY MURRAY & SPENS LLP 15
CLYDE & CO 16
STRONACHS LLP 17
HBJ GATELEY 18
CAREERS APPLICATIONS & ADVICE ZONE

Welcome and feedback forms

www.abdn.ac.uk/careers